

# 7th Asia Motor Insurance and Claims Management Conference

26 – 27  
June 2019  
SO Sofitel  
Bangkok,  
Thailand

Theme: “The Bread and Butter of Motor Insurance  
- From the Old World to the New Era”

*Finding New Solutions for the Old World Problems in Motor*



Organised by:

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**G**lobally, over a million people are killed in road accident every year. About 90% of traffic fatalities occur in developing countries and costing up to 3% of its GDP. With more than 1 billion vehicles on the road, insurers are directly impacted by the frequency and severity of insurance claims. Human errors loom large in driving accident statistics. The adoption of technological advances such as a driver assistance system, edging us closer to an autonomous future that promise to make road transport safer, cleaner and more efficient. While demand for traditional motor insurance declining, insurers may not face the Armageddon that had been predicted.

Yet, challenges remain as merging the old and new world, is easier said than done. What should insurers

do to actively engage in convergence to position for success? And how to combine the best of the old with the best of the new? What does the future hold for motor underwriting? Can innovation in road infrastructure keeps pace with the advances in vehicle technologies? Will we ever get driverless cars or is it still remains a distant dream?

Taking place once again in Thailand, the 7th Asia Motor Insurance and Claims Management Conference will provide you with the road map you need to navigate the current roadblocks as technology matures. Analyse the market threats and examine key indicators of how motor insurance is going to change while combating the rising of road traffic accidents and claims costs.

## Key Topics:

### The Old World

- Keynote Address: Can Regulations Cure the Ailments of Motor Insurance
- Special Address: A Road Map to the Future of ASEAN Auto Industry: Manufacturer Perspective
- Actuarial Pricing in Motor Insurance
- The Next Generation of Motor Underwriting
- Lessons from Thai Floods on CAT Risk Management in Related to Motor
- Bad Claims Experience – User Experience is the New Battlefield!
- Cross Border Fleet Risks Management
- Future of Motor Repair
- Road Safety Goals and Target for Asia
- Case Study: Fraud in Motor Bodily Injury Claims
- Fraud Litigation Management
- Motor Vehicle Crime - Export Vehicles and Finance Fraud
- Usage of Big Data for Telematics and Fraud Detection
- Disrupting Motor Fleet - Managing Fleet Risks to Make Road Safer
- Legal Issues in Motor Insurance

### Panel on Being a Smart Motor Insurer

- Sharing of Experience in Motor Markets in Asia
- Detariffication experience in Asia



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### The New World

- ADAS Risk Score – New Motor Insurance Rating Concept
- How Blockchain affect Motor Insurance
- Smart Contract – Manage Claims Smartly and Swiftly
- Cognitive Automation for Digital Claims
- Driverless Cars in Asia – The challenges to overcome
- How Big Data will Help Improve Road Safety
- Evolving Today's Motor Policies to Meet New Era of Mobility
- How can Insurers Tap into the Huge Potential from Vehicle Connectivity
- Future of Mobility Landscape: Seize the Opportunity in the New Transportation Ecosystem
- Electric Vehicle Adoption - Is Insurance a Roadblock to Electric Vehicle?
- Evaluating Infrastructure for Autonomous Vehicles Operating on Public Roads
- Risk Management in Driverless Car – Legal Liability
- Security Weaknesses in Autonomous and Connected Vehicles
- Selective Underwriting: Permissible in Compulsory Markets?
- Optimising on NCBs
- InsurTech Schemes in Motor



### Motor Claims Future Panel

- Self-service auto claims – Will this become a reality?
- Innovation and next-gen of claims
- Will a centralised motor claims body work?
- Social Issues in Motor Insurance

### Panel on Liability in Ride-Sharing Schemes

- Who pays?
- Fill the insurance gaps
- Ride-sharing and insurance disputes
- Legal Issues in Motor Insurance

8.00am

**Registration & Coffee**

9.00am

**Opening Address by Conference Chairman**



**Anthony Hobrow**

CEO, VenturesOne Asia Pte Ltd

9.10am



**Welcome Address**

**Kheedhej Anansiriprapha**

Executive Director, Thai General Insurance Association

9.30am



**Keynote Address: Global Road Safety Partnership**

**Blaise Murphet**

Asia Pacific Programme Manager, Global Road Safety Partnership, International Federation of Red Cross and Red Crescent Societies

10.00am

**Special Address: How Innovative Tools & Strategy Enable Sustainable Growth for Insurers**



**Bussakorn Thonglop (Tik)**

Director of Thailand Operations, Merimen Technologies (Thailand) Co.,Ltd

10.30am

**Q&A**

10.40am

**Tea Break**

11.10am

**Special Address: Prepare for Future Motor Insurance: Strategy, Operation, and Technology**



**Woody Mo**

President and CEO, eBaoTech Corporation

## Special Focus on Claims Management

11.40am

**AI for Claims Estimation: A real case study**



**Nicolas Faquet**

CEO and Founder, Roojai.com

12.10pm

**Investing in Claims InsurTechs**



**Theresa Blissing**

Head of InsurTech, Whatnot

12.40pm

**Q&A**

12.50pm

**Lunch**

2.00pm

**Effective Management of Claims Cost**



**Thomas K.Sam**

Senior Manager- Financial Risk Advisory, Ernst & Young LLP, India

## Innovation and Technology

2.30pm



## How can Insurers Tap into the Huge Potential from Vehicle Connectivity

**David Henderson**

Co-Founder & CEO, DRVR

3.00pm



## The Disruption Of The Insurance Industry Using A Blockchain Technology

**Eran Tirer**

Founder & CEO, Ledgertech

3.30pm



## How Blockchain affects Motor Insurance

**Dr Duncan Wong**

Co-founder & CEO, CryptoBLK

4.00pm

4.10pm

## Q&A

### Motor Claims Future Panel

- Self-service auto claims – Will this become a reality?
- Innovation and next-gen of claims
- Will a centralised motor claims body work?
- Social Issues in Motor Insurance

#### Moderator:

**Anthony Hobrow**

CEO, VenturesOne Asia Pte Ltd



#### Panellists:

**Trevor Lok**

CEO, Merimen Group



**Aditya Vardhan Tibrewala**

Regional Chief Retail Officer, Sompo Holdings (Asia) Pte Ltd



**David Henderson**

Co-Founder & CEO, DRVR



**Thomas K.Sam**

Senior Manager- Financial Risk Advisory, Ernst & Young LLP, India



5:10pm

## End of Day One with Tea Break

8.00am

## Coffee & Networking

9.00am

## Product Innovation, InsurTech, and the Actuary

- Update on global and regional technology trends
- Case studies of digitisation across the insurance value chain and the evolving role of the actuary



**Roshan Perera**

Partner, NMG Consulting

9.30am

## Enter the Unicorns: The Impact of Rideshare, Self-driving Cars & TechFin on Motor Insurance



**Zao Wu**

Analyst, Celent

## Insurance IT Architecture of Connected Car (IoT)



**Nicolas Michellod**

Senior Analyst, Celent

10.30am

## Q&A

10.40am

## Tea Break

11.10am

## SE Asia Biggest Insurance Marketplace



**Marnix Zwart**

Co-founder & Chief Commercial Officer, GoBear

## Special Focus on Fraud

11.40am

## Just a Click away from Fraud: Win the Fight against Fraud in Claims and Litigation!



**Rudolf Frei**

Managing Director, IBNR Insurance Consulting Ltd

12.20pm

## Challenges in Motor Fraud Investigation



**Ambrose Phoa**

Co-Founder and Group Deputy Managing Director, AJAX International Pte Ltd

12.50pm

## Q&A

1.00pm

## Lunch

2:00pm

## Future Trends in Claims Settlement



**Markus Hillebrand**

CEO, Asia Pacific, ControlExpert

2.30pm

### Panel on Being a Smart Motor Insurer

- Sharing of Experience in Motor Markets in Asia
- Detariffication experience in Asia
- Motor Claims Frequency and Severity – What's behind the rise?
- Technologies support for a better costs control

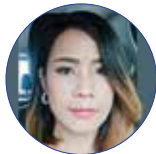
#### Moderator:



**Aditya Vardhan Tibrewala**

Regional Chief Retail Officer, Sampo Holdings (Asia) Pte Ltd

#### Panellists:



**Bussakorn Thonglop (Tik)**

Director of Thailand Operations, Merimen Technologies (Thailand) Co.,Ltd



**Markus Hillebrand**

CEO, Asia Pacific, ControlExpert



**Roshan Perera**

Partner, NMG Consulting



**KV Dipu**

President and Head of Operations, India, Bajaj Allianz General Insurance

## Awards Presentation

3.30pm

### 2019 Asia Insurance Technology Awards (AITAs) Presentation

Co-Hosted by Celent & Asia Insurance Review

Recognizing excellence and innovation in the use of technology within the insurance industry in the Asia Pacific Region! Categories include:

- Data, Analytics and AI
- Digital and Omnichannel Technologies
- Innovation and Emerging Technologies
- Legacy and Ecosystem Transformation
- Operational Excellence

4.30pm

### AITA Winners' Panel Discussion: Present & Future Challenges & Keys to Success

5:00pm

### End of Conference with Tea Break

# ASIA INSURANCE TECHNOLOGY AWARDS

Brought to you by CELENT & ASIA INSURANCE REVIEW



ASIA INSURANCE  
TECHNOLOGY AWARDS

Note: Programme is subject to change.

# 7th Asia Motor Insurance and Claims Management Conference

26-27 June 2019, SO Sofitel Bangkok, Thailand

Registration Email: [ivan@asiainsurancereview.com](mailto:ivan@asiainsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Mr Ivan, Asia Insurance Review  
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: +65 6372 3178 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
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### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof  
First Name: \_\_\_\_\_ Last Name/ Surname: \_\_\_\_\_  
Nationality \_\_\_\_\_  
Passport No \_\_\_\_\_  
Job Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Country \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_  
Cellular: ( ) \_\_\_\_\_  
Fax: ( ) \_\_\_\_\_  
email: \_\_\_\_\_

### REGISTRATION

Early Bird (valid till 26 May 2019)	Normal Registration
Subscribers <input type="checkbox"/> US\$1,280	Subscribers <input type="checkbox"/> US\$1,780
Non-Subscribers <input type="checkbox"/> US\$1,580*	Non-Subscribers <input type="checkbox"/> US\$1,980*

(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

**Full registration fees MUST be paid before the valid dates for admittance at conference.**

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email  
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

### Group registration: Special Offer for Year 2019

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

### Special Dietary Requirements

- I would like to have vegetarian meals during the Conference.

Accredited by General Insurance Association of Singapore

## Closing date for registration: 19 June 2019

For cancellation in writing made before **27 May 2019**, 50% of the conference fee will be refunded.  
No refunds will be made for cancellations after **27 May 2019**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"  
 Telegraphic / Wire Transfer to the following account:  
DBS Bank  
Marina Financial Centre, 12 Marina Boulevard,  
#03-00 MBFC, Tower 3, Singapore 018982  
Branch: Marina Financial Centre Branch  
Account Name: Ins Communications Pte Ltd  
• US\$ (Account No.: 0001 - 004838-01-9-022)  
• Swift Code: DBS SSGSG

- Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my

- Mastercard  
 VISA  
 American Express

Card Holder's Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Card No.: \_\_\_\_\_

Date: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ - \_\_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

(Conference fee is zero-rated for GST)

### Hotel Reservation:

Email: [Eakkapol.Chatprechakul@sofitel.com](mailto:Eakkapol.Chatprechakul@sofitel.com); [Chantra.ORABUD@sofitel.com](mailto:Chantra.ORABUD@sofitel.com)

### Hotel Contact

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[www.so-sofitel-bangkok.com](http://www.so-sofitel-bangkok.com)

### ROOM RATE

**SO Cozy Room (38SQM):** Single THB 5,000++ per night, Double THB 5,500++ per night

- Subject to 10% service charge, 7% government tax, a total of 17.7%.
- Inclusive of breakfast at Red Oven restaurant and WIFI access

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